



Interim Management and Consulting by Senior Executives

# Loriano Lorini

Last position	Senior Director, Head of Bids Locomotives Bombardier Transportation (Switzerland) AG
Experience	<ul style="list-style-type: none"><li>◦ International business strategy and development</li><li>◦ Marketing and sales</li><li>◦ Bid management</li><li>◦ Project and site management</li><li>◦ Change management</li><li>◦ People engagement and management</li><li>◦ Customer service and after-sales strategies</li></ul>
Education	Diploma in industrial electronics engineering ITIS "O. Belluzzi", Bologna
Languages	English, French, Spanish, Italian, German
Special aptitudes and preferences	<ul style="list-style-type: none"><li>◦ Business development</li><li>◦ Business strategy</li><li>◦ Marketing and sales</li><li>◦ Bid management</li><li>◦ Project and site management</li><li>◦ Change management</li><li>◦ People engagement and management</li><li>◦ Customer service and after-sales strategies</li></ul>
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