



Interim Management and Consulting by Senior Executives

# Roland Bächli

Last position	<ul style="list-style-type: none"><li>◦ Country Supply Chain Manager ABB Switzerland</li><li>◦ Global Category Manager Temp Labor and Consulting</li><li>◦ Member of Management Team Supply Chain Management Europe</li></ul>
Experience	<ul style="list-style-type: none"><li>◦ Country Supply Chain Manager</li><li>◦ Key Account Manager Utilities</li><li>◦ Business Area Manager Network Control</li><li>◦ General Manager ABB Proelektra</li></ul>
Education	<ul style="list-style-type: none"><li>◦ Supply Chain management procure.ch</li><li>◦ SKU Zurich, Swiss Training Course for Business Management</li><li>◦ SIB Zurich Dipl. Sales Manager</li></ul>
Languages	German, English and basic knowhow in French
Special aptitudes and preferences	<ul style="list-style-type: none"><li>◦ Development of Supply Chain Organization</li><li>◦ Management of Category teams as Temp Labor, Consulting and Energy Supply</li><li>◦ Sales and Supply Negotiation on Executive Management Level</li><li>◦ Development of Sales Organization and building of Key Account Management Structure</li><li>◦ Strategy development and realization</li><li>◦ Project Management in Supply, Sales and Communication</li><li>◦ Transport and Logistics Management</li><li>◦ Coaching of leaders in General Management, Sales, Marketing and Supply Management</li><li>◦ Workshop moderation</li><li>◦ Strategic energy procurement for gas and electricity, negotiation of supply contracts and implementation in the organization, shortage Management</li></ul>
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